



Route 2 Capital Partners is a private investment firm providing flexible junior capital solutions to lower middle market companies, primarily in the southern United States. The firm maintains offices in Charleston and Greenville, South Carolina.

Our team brings extensive investment, transactional, and operational knowledge. With 100+ collective years of industry experience, Route 2 Capital Partners ("R2CP") combines its financial strength with its diverse operational expertise to create strong partnerships with portfolio companies.

The partners' long-term relationships and ability to reliably deliver innovative capital solutions uniquely position R2CP as a value-added investment partner. R2CP seeks to provide its limited partners with superior risk-adjusted returns, and the partners' proven track record of identifying and strengthening established, profitable, and growing companies with strong management teams favorably positions R2CP to realize attractive exit opportunities.

#### WHY R2CP

**Relationships:** R2CP strives to become a trusted, dependable partner in each transaction. R2CP leverages its existing industry networks and focuses on value creation in each company to maximize investment returns.

**Experience:** R2CP's cohesive team has tenured experience across a range of investment structures. R2CP brings a unique blend of private equity, credit, and operational expertise and experience with customized capital solutions to its portfolio companies.

**Flexibility and Speed:** R2CP moves quickly and efficiently during the transaction process to tailor debt and equity financing to lower middle market companies. R2CP thoughtfully originates, structures, and executes transactions to satisfy all involved.

#### Transaction Types

- Acquisitions
- Buyouts
- Growth Capital
- Recapitalizations
- Refinancings
- Shareholder Liquidity Events

#### Investment Structure

- \$3 - \$15 Million of Invested Capital per Company
- Mezzanine Debt and Equity
- Sponsored and Non-Sponsored

#### Company Criteria

- \$2 Million Minimum EBITDA
- Proven Business Model with Strong Free Cash Flow
- Quality Management Team with Significant Equity Stake
- Southern U.S. Geographical Location Preferred
- Defensible Market Position / Strong Barriers to Entry

#### Preferred Industries

- Business Services
- Healthcare Services
- Niche Manufacturing
- Specialty Distribution

## SENIOR INVESTMENT PROFESSIONALS

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# ROUTE 2

CAPITAL PARTNERS

## RECENT ACTIVITY



Senior Secured Notes + Equity  
August 2018



Senior Secured Notes + Equity  
November 2018



Senior Secured Notes + Equity  
December 2018



Senior Subordinated Notes + Equity  
June 2019



add-on acquisition



November 2019



Senior Subordinated Notes + Equity  
December 2019



Senior Subordinated Notes + Equity  
January 2020

Specialty Staffing  
Company  
Southeast

Senior Subordinated Notes + Equity  
January 2020

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